

Bachelor of Science – Small Business & Entrepreneurship

IUP courses are offered on a rolling basis and the starting sequence may differ depending on the semester of enrollment. *IUP courses are in italics*

First Semester		Credits
ACC 155	Accounting I	3
BUS 158	Principles of Management	3
ENG 161	College Writing	3
PSY 160	General Psychology	3
CPT 150	Microcomputer Concepts	3
PDV 101	First Year Seminar ⁱ	<u>1</u>
	TOTAL	16
Second Semester		
ACC 156	Accounting II	3
BUS 245	Principles of Marketing	3
ECN 255	Macroeconomics	3
ENG 164	Advanced Composition	3
BUS 244 or MTH 160	Business Statistics or Introduction to Statistics	<u>3</u>
	TOTAL	15
Third Semester		
BUS 250 or MTH 172	Calculus for Business or Analytical Geometry & Calculus I ⁱⁱ	3/4
BUS 205	Business Law I	3
ECN 256	Microeconomics	3
PHIL 155/160/161/165 or REL 171	Introduction to Logic or Introduction to Philosophy or Introduction to Ethics or Social Ethics or World Religions	<u>3</u>
POL 156 or SOC 255 or SOC 155	Modern Political Systems or Cultural Anthropology or Principles of Sociology	15 - 16
Fourth Semester		
ENG 257 or SPC 155	Effective Speech	3
FIN 220	Business Finance ⁱⁱⁱ	3
BIO/CHM/PHYS/EPS	Science ^{iv}	3/4
HIS 155/156/255/256/257	Early Western Civilization or Modern Western Civilization or Early US & PA History or Modern US & PA History or The World in the 20 th Century	3
ART 155/156 or MUS 155 or ENG/THR 159	Introduction to Art History or World Art Survey or Music Listening: A Survey or Introduction to Theater	<u>3</u>
	TOTAL	15 - 16
Fifth Semester		
BIO/CHM/PHYS/EPS	Science with Lab	4
BUS 288	Business Analytics ^v	3
FIN 155 or HPE 156 or HPE 157	Personal Finance or Health and Physical Education or Perspectives in Health	3
ENG 255/256/258	Introduction to Literature or 20 th Century Literary Themes or Survey of World Literature	3
_____	Free Elective	<u>1</u>
	TOTAL	15
Sixth Semester		
<i>MGMT 300</i>	<i>Human Resource Management</i>	3
<i>MGMT 275</i>	<i>Introduction to Entrepreneurship</i>	3
<i>BCOM 321</i>	<i>Business Communications</i>	3
<i>MGMT 330</i>	<i>Production and Operations Management</i>	3
<i>QBUS 215</i>	<i>Business Statistics</i>	<u>3</u>
	TOTAL	15

Seventh Semester

<i>FIN 310</i>	<i>Finance</i>	3
<i>IFMG 300</i>	<i>Information Systems</i>	3
<i>MGMT 325</i>	<i>Small Business Management</i>	3
<i>MGMT 401</i>	<i>Management Development and Training</i>	3
<i>MGMT 405</i>	<i>Organizational Staffing</i>	<u>3</u>
	TOTAL	15

Eighth Semester

<i>MGMT 403</i>	<i>Small Business Planning</i>	3
<i>MGMT 492</i>	<i>Internship</i>	6
<i>MGMT</i>	<i>Elective</i>	3
<i>MGMT 495</i>	<i>Business Policy – capstone course</i>	<u>3</u>
	TOTAL	15

IUP Credits	45
WCCC Credits	75

Total WCCC and IUP Credits **120**

ⁱ PDV 101 may be used as a free elective.

ⁱⁱ Remedial math courses may need to be taken; 1 credit of free electives may not be available to students who take MTH 172 (4 credits)

ⁱⁱⁱ FIN 228 may be used as a free elective

^{iv} 1 credit of free electives may not be available to students who take Science with lab (4 credits)

^v BUS 288 may be used as a free elective