

Bachelor of Science – Management

IUP courses are offered on a rolling basis and the starting sequence may differ depending on the semester of enrollment. *IUP courses are in italics*

		Credits
First Semester		
ACC 155	Accounting I	3
BUS 158	Principles of Management	3
ENG 161	College Writing	3
PSY 160	General Psychology	3
CPT 150	Microcomputer Concepts	3
PDV 101	First Year Seminar ⁱ	<u>1</u>
	TOTAL	16
 Second Semester		
ACC 156	Accounting II	3
BUS 245	Principles of Marketing	3
ECN 255	Macroeconomics	3
ENG 164	Advanced Composition	3
BUS 250 or MTH 172	Calculus for Business or Analytical Geometry & Calculus I ⁱⁱ	<u>3/4</u>
	TOTAL	15 - 16
 Third Semester		
BUS 244 or MTH 160	Business Statistics or Introduction to Statistics	3
BUS 205	Business Law I	3
ECN 256	Microeconomics	3
PHIL 155/160/161/165 or REL 171	Introduction to Logic or Introduction to Philosophy or Introduction to Ethics or Social Ethics or World Religions	3
POL 156 or SOC 255 or SOC 155	Modern Political Systems or Cultural Anthropology or Principles of Sociology	<u>3</u>
	TOTAL	15
 Fourth Semester		
ENG 257 or SPC 155	Effective Speech	3
FIN 220	Business Finance ⁱⁱⁱ	3
BIO/CHM/PHYS/EPS	Science ^{iv}	3/4
HIS 155/156/255/256/257	Early Western Civilization or Modern Western Civilization or Early US & PA History or Modern US & PA History or The World in the 20 th Century	3
ART 155/156 or MUS 155 or ENG/THR 159	Introduction to Art History or World Art Survey or Music Listening: A Survey or Introduction to Theater	<u>3</u>
	TOTAL	15 - 16
 Fifth Semester		
BIO/CHM/PHYS/EPS	Science with Lab	4
BUS 288	Business Analytics ^v	3
FIN 155 or HPE 156 or HPE 157	Personal Finance or Health and Physical Education or Perspectives in Health	3
ENG 255/256/258	Introduction to Literature or 20 th Century Literary Themes or Survey of World Literature	3
_____	Free Elective	<u>1</u>
	TOTAL	14
 Sixth Semester		
<i>MGMT 300</i>	<i>Human Resource Management</i>	3
<i>ECON 330</i>	<i>Labor Economics</i>	3
<i>BCOM 321</i>	<i>Business Communications</i>	3
<i>MGMT 330</i>	<i>Operations Management</i>	3
<i>QBUS 215</i>	<i>Business Statistics</i>	<u>3</u>
	TOTAL	15

Seventh Semester

<i>FIN 310</i>	<i>Finance</i>	3
<i>IFMG 300</i>	<i>Information Systems: Theory and Practice</i>	3
<i>MGMT 311</i>	<i>Human Behavior in Organizations</i>	3
<i>MGMT 405</i>	<i>Organizational Staffing</i>	3
<i>MGMT 434</i>	<i>Industrial Quality: Statistical Tools and Management</i>	3
	TOTAL	15

Eighth Semester

<i>MGMT</i>	<i>Elective</i>	3
<i>MGMT 400</i>	<i>Compensation Management</i>	3
<i>MGMT 428</i>	<i>Seminar in Management</i>	3
<i>MGMT 451</i>	<i>International Management</i>	3
<i>MGMT 495</i>	<i>Business Policy – capstone course</i>	<u>3</u>
	TOTAL	15

	IUP Credits	45
	WCCC Credits	75

	Total WCCC and IUP Credits	120
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ⁱ PDV 101 may be used as a free elective.

ⁱⁱ Remedial math courses may need to be taken; 1 credit of free electives may not be available to students who take MTH 172 (4 credits)

ⁱⁱⁱ FIN 228 may be used as a free elective

^{iv} 1 credit of free electives may not be available to students who take Science with lab (4 credits)

^v BUS 288 may be used as a free elective