Business, Certificate

REAL ESTATE

School of Business

The Business Real Estate Certificate offers students the opportunity to gain proficiency in real estate brokerage and management.

Career Opportunities

Graduates of the Business Real Estate Certificate program may find employment as real estate brokers, property managers, property developers, and financial advisors for real estate transactions. Job opportunities will be available in real estate firms, property management firms, and corporations that have real estate departments.

Program Learning Outcomes

Upon successful completion of this program, students will be able to:

- Participate in the buying and selling of real estate.
- Manage rental properties.
- Engage in real estate transactions.

*In order to qualify to be a real estate agent in Pennsylvania, you must meet the following requirements: Be at least 18 years old and be a high school graduate or equivalent.

| Sugg. Term | Seq # | Course ID | Course Title | Cr. | Prereq/Coreq(Co) | Options Available |
|---------------|----------|--------------|-----------------------------|-----|------------------|----------------------|
| Spring | 1 | PDV 101 | First Year Seminar | 1 | | |
| | 2 | BUS 240 | Techniques of Selling | 3 | | |
| | 3 | RLS 101 | Fundamentals of Real Estate | 2 | | |
| | 4 | RLS 104 | Real Estate Practices | 3 | | |
| Fall | 5 | RLS 205 | Property Management | 3 | | |
| | 6 | RLS 209 | Real Estate Finance | 3 | | |
| | 7 | RLS 210 | Law of Real Estate | 3 | | |

Total Program Credits 18 RESMG